

Message Text

CONFIDENTIAL

PAGE 01 KUWAIT 03327 130649Z

13

ACTION COME-00

INFO OCT-01 EA-07 NEA-05 ISO-00 EB-05 RSC-01 DRC-01 /020 W

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R 130626Z SEP 73

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 7660

AMEMBASSY BEIRUT

AMEMBASSY TOKYO

C O N F I D E N T I A L KUWAIT 3327

DEPT PASS COMMERCE/BEIRUT FOR RTDO

E.O. 11652: GDS

TAGS: BMEP EIND KU

SUBJ: ANIMAL FEED MANUFACTURING PROJECT

1. EMBOFFS INFORMED CONFIDENTIALLY THAT LOCAL GROUP ENTREPRENEURS AND JAPANESE/EUROPEAN GROUP HAVE AGREED DEVELOP \$500 MILLION ANIMAL FEED MANUFACTURING FACILITY USING PETROLEUM DERIVATIVES AS FEED STOCK. WE HAVE LITTLE ADDITIONAL INFO BUT WE WERE TOLD PROJECT SHOULD COME ON STREAM IN 3-5 YEARS.

2. COMMENT: LOCAL AMERICAN BUSINESSMAN WHO HELPED PUT DEAL TOGETHER COMPLAINED ABOUT HIS INABILITY INTEREST US FIRMS IN THIS PROJECT. MOREOVER, HE COMMENDED FLEXIBILITY AND INNOVATIVE IMAGINATION OF JAPANESE PARTICULARLY IN ARRANGING FINANCING. APPEARS THAT EVEN THOUGH US FIRMS WERE APPROACHED, MAJOR TRADE OPPORTUNITY HAS GONE BY DEFAULT TO JAPANESE/EUROPEAN CONSORTIUM. NEVERTHELESS, GIVEN SIZE OF PROJECT, THERE MAY BE POSSIBILITIES FOR US SUPPLIERS OR CONSULTANTS AND WE SHALL DO OUR BEST TO ALERT US FIRMS OF POSSIBILITIES. MEANWHILE WE HAVE BEEN ASKED TO HOLD CLOSELY INFO RE PROJECT.
STOLTZFUS

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